



place

CHARLOTTE MARKET						
Cabarrus, Iredell, Mecklenburg, York and Union Counties						
Growth Corridors						
New Single Family Detached						
Twelve Months Ending 4Q02						
Percentage Market Shares						
Corridor/Quintile	I	II	III	IV	V	TOTALS
		\$122,000	\$143,000	\$168,000		
Price	<\$122,000	\$143,000	\$168,000	\$240,000	>\$240,000	
NORTH	1.03	2.10	2.94	3.54	4.81	14.41
Mecklenburg	0.47	1.26	1.82	2.44	3.63	9.62
Iredell	0.56	0.84	1.12	1.10	1.17	4.79
NORTHEAST	4.46	4.72	4.69	3.97	2.34	20.17
Mecklenburg	3.78	3.50	3.31	2.15	1.10	13.83
Cabarrus	0.68	1.22	1.38	1.82	1.24	6.34
NORTHWEST	4.37	3.25	1.77	0.64	0.79	10.82
SOUTH	0.25	0.39	1.30	4.89	7.79	14.62
Mecklenburg	0.10	0.21	0.98	3.87	5.03	10.20
Union	0.15	0.17	0.32	1.01	2.76	4.42
SOUTHEAST	2.16	4.31	3.99	3.03	1.60	15.09
Mecklenburg	1.16	2.48	1.60	0.91	0.71	6.86
Union	1.01	1.83	2.39	2.12	0.89	8.23
SOUTHWEST	2.50	2.37	3.47	2.19	1.65	12.19
Mecklenburg	0.78	1.39	2.34	0.57	0.02	5.08
York	1.73	0.98	1.13	1.62	1.64	7.10
SUBTOTAL	14.77	17.13	18.15	18.26	18.99	87.30
Mecklenburg	10.65	12.09	11.81	10.58	11.28	56.41
Surrounding	4.13	5.04	6.33	7.68	7.70	30.89
REMAINDER	5.14	2.57	2.02	1.82	1.16	12.70
Mecklenburg	1.26	0.10	0.13	0.06	0.25	1.78
Cabarrus	1.15	1.35	1.05	0.41	0.12	4.08
Iredell	0.82	0.35	0.21	0.24	0.10	1.73
Union	0.12	0.10	0.21	0.27	0.21	0.90
York	1.79	0.67	0.42	0.85	0.48	4.21
TOTAL	19.91	19.70	20.17	20.08	20.14	100.00
Mecklenburg	11.91	12.19	11.94	10.63	11.53	58.19
Cabarrus	1.83	2.57	2.42	2.23	1.36	10.42
Iredell	1.39	1.19	1.33	1.34	1.27	6.52
Union	1.27	2.10	2.92	3.40	3.86	13.56
York	3.52	1.65	1.55	2.47	2.12	11.31